



What's been said about Netria!

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"Netria has allowed us to quote opportunities for our customers that we would have otherwise had to turn down. Eric is quick to respond and is always willing to help; I recommend reaching out anytime you're having trouble tracking down a product or have questions regarding Netria's capabilities."

ASHLEY WELTON

Inside Sales Representative
- World Wide Technology

"Netria was instrumental in helping WWT win a short-fused opportunity for NETCOM in SWA. With the assistance of Eric and team, we closed the deal and built a stronger partnership for future business together."

CHRIS PALLISER

Federal Army - Inside Sales
- World Wide Technology

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What we have provided World Wide Technology

- Worked together over 5 years
- Over \$1,000,000 sold in 2018
- Vendor ID #4808



Eric Gunst

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Who We Are

We act as a secondary supplier to augment your existing sourcing needs and primary partners. We are exclusively request driven which means we can source anything and everything your customer is looking for – regardless of OEM or product category. We have the ability to source all major and leading OEM products and solutions including:

New Backordered Refurbished
Out of Distribution End of Life
Accessory or Retail/Consumer-based products

How We Help

Responsive & Reliable

Our Communication SLA Goal of turning quotes within 2 hours Promise to communicate quote status within 2 hours good, bad or no news!

Expansive Distributor & Supplier Relationships

Ability to source hard to find items Competitive pricing structure to increase your margins

Sourcing & Product Experts

If we don't have the answer we will find it

Act as an extension

From your internal procurement and logistics team

Our goal

To help you hit your sales goal and offer broader offerings to your customers

Concierge Service

A Concierge can help you get tickets to the hottest show in town or secure reservations for you at the best restaurants. Netria works just like a concierge in helping with your sourcing needs. We can find those hard to find products or procure products that are outside your normal channels of distributions. When you need help finding or buying products, relax and let Netria take care of it for you!